



CASE STUDY SNAPSHOT



INFOREADY USE FOCUS Research Development

INFOREADY ADMINISTRATORS
Stephen D. Beck, Ph.D.,
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Office of Research and
Economic Development
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Research Advancement

LOCATION
Baton Rouge, LA

FACULTY & STUDENTS
500 faculty, 35,000
undergraduate and
graduate students

WEBSITE
lsu.edu/research

Doubling Submissions

"In my tenure with the Office there's no question that InfoReady has greatly increased our capacity, and part of that is because we can replicate competitions year after year and keep track of them. Being able to replicate many recurring limited submissions means we're able to devote our time and resources to digging deeper to identify more limited submission competitions and funding opportunities."

--Kristopher M Mecholsky, Ph.D.

CHALLENGE LSU's Office of Research and Economic Development bears responsibility for managing the selection processes for any limited submission program for which a faculty member or researcher chooses to apply. These processes include collecting letters of intent, identifying and collecting pre-proposals, identifying the reviewers, reviewing the pre-proposals and selecting the highest ranking one, and then notifying the Office of Sponsored Programs on who is eligible to submit to that particular limited submission. These multi-step processes are not only arduous and timeconsuming when done manually, but rife with issues – from unopened email to errors, missed deadlines, and lack of transparency, to name a few.

SOLUTION When LSU needed an automation platform to solicit and review an increasing volume of grant applications for limited submissions, they turned to InfoReady.

RESULTS "In terms of productivity, InfoReady significantly increased our capacity to handle opportunities and manage applications, and the numbers are impressive: From 2017 through 2020, the number of limited submission competitions we managed increased by 91% and the number of applications received by 92%. Just as impressively, even though applications rose significantly, we not only managed those without adding additional staff, but were able to reduce the number of staff working on limited submissions and redirect them to other important work in the Office."

"We've also learned that using an automated portal system like InfoReady enables support for auditing, longitudinal data, and replicating annual activities.. Overall, InfoReady was the right decision for LSU and we couldn't be more pleased."

--Stephen D. Beck, Ph.D.

Schedule a discovery call to see how
InfoReady can help your team at
sales@inforeadycorp.com

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